

ONE-WEEK CAMPAIGN TIMELINE

Refer to <u>Sample Emails</u> on page 11 for Pre-Campaign and Active Campaign Emails. Be sure to announce the Campaign Kickoff date and other upcoming incentives/fundraisers in advance.

MONDAY

Campaign Kickoff Event (in-person or virtual) - With UWPC rep and an Agency speaker, show the **Campaign Video**. Share your **Online Pledge Form** and discuss plans for the upcoming week. Incentive: if you make your pledge by 2pm today, you will be entered into a special gift card drawing. Talk about other incentives for participation and pledging.

Send "After Kickoff - Pledge or Donate" email (page 11) - Email to include your company's pledge form and pertinent details like incentives and upcoming events/fundraisers.

TUESDAY

Take a break from messaging to prevent donor fatigue.

WEDNESDAY

Send "Your Donation at Work" email (two options- page 12 or 13) - Email possibly comes from leadership and encourages everyone to pledge before Friday or the last day of campaign.

THURSDAY

Host a virtual or in-person event/fundraiser. Try trivia, a chili-cook off or silent auction. See page 17 & 18 for more ideas.

FRIDAY

Send "Final Push" email (page 13) in the morning - Encourage pledging and utilize resources from the **Campaign Toolkit**. End pledging in the afternoon and announce total! Be sure to send the "**Thank You" email** (page 13) after the conclusion of your campaign.

The UWPC team is here to help with all of your campaign needs. Please contact the United Way office at 405-377-2161 or info@unitedwaypaynecounty.org for questions.